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Almirall at a glance

Almirall in short

A European mid size pharma with global reach

- 2009 Sales: € 925 MM; Employees: c. 3,000
- 12 affiliates in Major Europe and Mexico.
- Products in 70 countries through partnerships.

R&D driven, significant pipeline

- Two major filings planned in 2011 (aclidinium, linaclotide).
- Expected 2010 R&D expense on sales: 16-17%

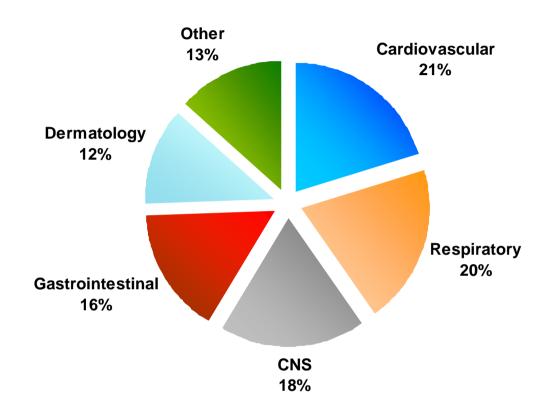
Solid financial fundamentals

- Low level of Net Debt (0,12 x EBITDA 2009).
- Healthy Cash Flow generation (Free CF € 206 MM in 2009).
- Steady dividend pay-out policy of 35-40%.



A branded and well-balanced portfolio (I)

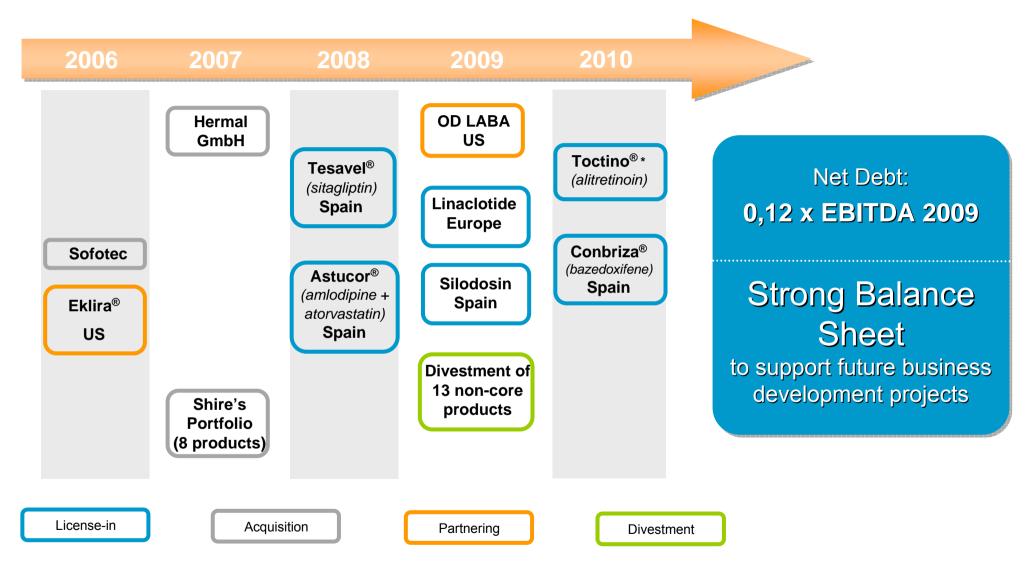
Total 2009 Sales: **€925,5 MM**



- ✓ A successful combination of proprietary and partnered products.
- ✓ Diversified risk across therapies and brands.
- ✓ Low exposure to any single product (12%).



Strong track record in corporate development



^{*} Austria, Belgium, Czech Republic, Italy, Luxembourg, Mexico, the Netherlands, Poland, Portugal, Slovakia and Spain.



Strategic drivers for long term growth

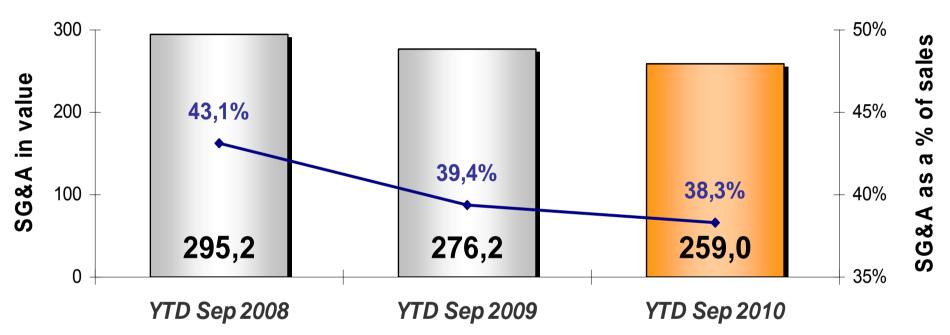
		2007	30 Sep. 2010
1	Growing internationally		
	• % of sales	34%	43%
2	Leveraging own R&D		
	Projects in clinical stage	8	12
	R&D expense/sales	15%	15%
3	Maintaining leadership in Spain		
	 Largest Spanish-based pharma company 	\checkmark	\checkmark
	 Largest R&D pharma expense in Spain 	\checkmark	\checkmark
	 Ranked among top 5 	\checkmark	\checkmark



Continued productivity gains

SG&A improvements since IPO





✓ Productivity improvements expected to generate yearly savings of
 €10 MM in 2011, c. €30 MM in 2012 and beyond.



Financial outlook 2010

Guidance Evolution

February

Flat to slightly declining sales

Steady Normalized Net Income 2 Legislative reforms in Spain

June

Sales and Normalized Net Income:

Mid single digit decline

Q3 results in line with June yearly guidance.



Summary – Q3 2010 Financial Results

€rounded million	YTD Sep 2010	YTD Sep 2009	% var
Net Sales	676,5	701,3	(3,5%)
EBIT	146,8	162,4	(9,6%)
EBITDA	192,8	210,3	(8,3%)
Normalized Net Income	121,9	127,0	(4,0%)

- ✓ Sales (-3.5%) and Normalized Net Income (-4.0%) within guidance.
- ✓ Cost discipline and savings a continued priority for 2010 (SG&A: -6.2% YTD).
- ✓ Net Debt remains low at x 0.12 EBITDA 2009 and provides strong strategic flexibility.
- ✓ Healthy Free Cash Flow generation (€79.1 MM).



Pipeline and growth outlook

A pipeline with significant upside (I)



		Preclinical	Ph I	Ph II	Ph III	Registration	Expected filing date
Sativex [®]	(CB agonist)	Multiple Scle	rosis Spas	ticity			Filed
Actikerall® (LAS41005)	(combination)	Non-melanon	na skin car	ncer			Filed
Monovo® (LAS41002)	(topical anti- inflammatory)	Skin inflamm	ation (e.g.	eczema, psor	iasis) – Form	nulation 1, 2 & 3*	Filed
Eklira [®] (aclidinium bromide)	(anti-muscarinic)	COPD					Mid 2011
Linaclotide	(guanylate cyclase type-C agonist)	IBS-C					H2 2011
Sativex [®]	(CB agonist)	Oncological I	Pain				Undisclosed
LAS41007	(undisclosed)	Non-melanon	ma skin car	ncer			Undisclosed
AB + Formoterol (LAS40464)	(anti-muscarinic +LABA)	COPD		_		To enter Phase III in 2011	Undisclosed
* Monoyo® (LAS)	11002) Formulation 3 filed in	O4'10					

^{*} Monovo® (LAS41002) - Formulation 3 filed in Q4'10.



A pipeline with significant upside (II)



		Preclinical	Ph I	Ph II	Ph III	Registration	Expected filing date
LAS100977 + ICS	(OD LABA + ICS)	Asthma / COF	PD				>2013
LAS41003	(combination)	Infected ecze	ema				>2013
LAS41004	(combination)	Psoriasis					>2013
LAS186323	(DHODH inhibitor)	RA/MS					>2013
AB + ICS (LAS40369)	(anti-muscarinic +ICS)	COPD					Undisclosed
LAS186368 (backup for LAS100977)	(OD LABA)	Asthma / COPD					>2013
LAS187247 (backup for LAS186323)	(DHODH inhibitor)	RA/MS					>2013
LAS189913	(S1P1)	MS					>2013



Two major filings expected in 2011: Eklira® (aclidinium bromide)

- Positively completed phase III showed competitive efficacy and good tolerability.
- Well positioned to be the 2nd LAMA in the COPD market.
- Convenient Genuair® MDPI device.
- Sizable and growing global COPD market of € 9bn with significant unmet needs.
- FDA and EMA filing expected in mid 2011.
- Fixed dose combination (aclidinium bromide + formoterol):
 - Two phase IIb dose-ranging studies have been successfully completed.
 - Following regulatory consultations phase III to start in 2011.



Two major filings expected in 2011: Linaclotide

A first-in-class treatment developed for IBS-C

- IBS is a functional gastrointestinal disorder with abdominal pain and altered bowel habits.
- CYS10

 CYS10

 CYS1

 CYS5

 CYS6

 TYR4

- No product approved by EMA so far in this indication.
- In H2 2010, positive topline results from two pivotal phase III studies in IBS-C were released.
- The two co-primary endpoints required by EMA were met, showing statistical significance and sustained clinically relevant improvement for linaclotide-treated patients.
- All main secondary endpoints were also met, including 26-week end-points.
- Almirall plans to file in Europe in second half 2011.



Projected key deliverables in the next 12 months

Operations

- Launch of Sativex[®] in Spain, Denmark, Germany and Sweden.
- Continue roll out of Toctino[®].
- Launch of Solaraze[®] in Spain.
- Potential launch of LAS41005 (Actikerall®).
- Continued productivity improvements.

Corporate Development

- Partnering of aclidinium in Japan and Europe.
- License-out of DHODH and S1P1.
- Continue track record in licensing-in around core therapies.
- Explore acquisition opportunities.

R&D and Regulatory

- Two major filings: aclidinium and linaclotide.
- Aclidinium + formoterol combination enters phase III in 2011.
- LAS100977 (OD LABA) + ICS begins phase Ilb.
- Bring two new candidates into development.



Preparing Almirall for the future

Manage P&L to business and profit needs

- Productivity improvements expected to generate yearly savings of €10 MM in 2011, c. €30 MM in 2012 and beyond.
- Assess further operational efficiencies and productivity gains.

Promote international growth

- Expand and optimize international branded portfolio.
- Continue efforts to materialize new business development projects.

Leverage and expand pipeline

- Two major filings: aclidinium and linaclotide.
- Bring two candidates into development in 2011.
- Continue track record in licensing-in around core therapies.



